

GLOBAL EXPRESSION OF INTEREST (Eoi) FOR PROVISION OF INTELLIGENT PIGGING SERVICES AND CLEANING PIGGING SERVICES FOR ONSHORE AND OFFSHORE OPERATIONS AT RAJASTHAN AND GUJARAT, INDIA

Cairn Oil and Gas, a vertical of **Vedanta Limited**, is the Operator of onshore block RJ-ON-90/1 located in Barmer & Jalor Districts in the state of Rajasthan & crude oil/gas export cross country Pipeline from Barmer in Rajasthan to Bhogat in Gujarat and Offshore block CB/OS-2 located off the west coast of the state of Gujarat.

Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the International Competitive Bidding (“ICB”) Process for the **‘Provision of Intelligent Pigging Services and Cleaning Pigging Services in the States of Rajasthan and Gujarat, India.**

Bidder to indicate its interest in any or all of the following categories of services:

Part-A - Intelligent pigging services for multiple carbon steel pipelines (~1000 Km length) using MFL technology.

Part-B - Intelligent pigging services for multiple duplex stainless steel and Internally Coated pipelines (~40 Km length) using Ultrasonic technology.

Part-C – Periodic cleaning pigging services for multiple diameter pipelines.

Interested parties meeting the following criteria should respond to this Eoi:

Financials:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than more than the estimated average Annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.60.

Technical:

For Part A and B -

Minimum Five Years’ experience in providing Intelligent Pigging Services to oil & gas processing/Refinery/Petrochemical Industries.

For Part C –

Minimum Three (03) years’ experience (in preceding 05 years) in providing online pigging services to oil & gas processing/Refinery/Petrochemical/chemical/Thermal Power plant/Mining/Metal Industries.

Participants are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest clearly indicating their interest to participate for the services mentioned above under Part A, B and C.
2. Detail Company Information/Profile with Organisation structure, List of Key manpower responsible for project execution.

3. Details of completion of similar type of services undertaken in the last five years under headings:
a) Brief scope of work b) Value of work in INR/USD c) Contractual Duration d) Actual completion of Project, e) Clients name f) Contact details of the Client (Operator may approach the client directly for the feedback) g) HSE statistics, LTI graph etc., h) Details of inspection tools along with detailed tool data sheet.
4. Details of current commitments - List of all jobs under execution with the value of the Job and percentage completion.
5. Service Completion Certificates, Client Feedback etc. of similar contracts executed in the last five years.
6. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last five years
7. Quality assurance & quality control practices currently in place for the execution of similar work.
8. Environment & Quality [HSEQ] performance, Copies of ISO 9001, 14001, OHSAS 18001 or any other certification as applicable.
9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest.

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn India Limited website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.

Website Media